



Deepti Walli

Objective Of The Resume

To look for relevant freelance training /facilitating / consulting opportunities to be able to contribute through my 9 yrs of experience in the field of Learning and Development .

Overview

- Managed a team of facilitators /trainers to roll out learning interventions across various cities in India.
- Facilitated a number of training programs for functions like Sales , Marketing , Operations and other functions/sub functions
- Designed the **Train the Trainer** program and facilitated the same for my team of trainers
- Programs facilitated were based on Training needs (Softskills,Behavioural,Learning interventions customized as per business needs)
 - Communication Skills
 - Conflict Management
 - Work Place effectiveness
 - Presentation skills
 - Speec (Spoken English Enhancement Course)
 - Interpersonal skills
 - Stress Management
 - Train The Trainer /Facilitation Skills
- Participated in a 3 days **Allianz Presentation Excellence Program** at Singapore
- Have the Knowledge,skills and experience required to identify learning intervention/needs ,design and execute them

Experience

Freelance Facilitator(Since January 2014)

- Have facilitated a number of training programs for Excelentia Academy .The programs conducted for their clients were Communication Skills, Personality Development and certain customized programs as per the need of the clients.
- Currently facilitating freelance training programs(Soft Skills and Behavioural) for Datamatics group based at Andheri Mumbai.

Bajaj Allianz General Insurance From 9th October 2006 to 23rd December 2011(Pune)

Designation – Manager Learning and Development (1st April 2008 to 23rd December 2011)

- Have **conducted training programs** for employees from all functions. **Programs facilitated** by me were followed by post training intervention to ensure effectiveness.
- Initiated and carried out organizational needs analysis through one to one discussions, interviews, surveys with stake holders .
- Learning intervention was decided through thorough discussion within the team
- Have actively been involved in identifying the effectiveness of the interventions rolled out through surveys, feedback of the target audience and if relevant from their reporting authority
- Have successfully managed to contribute towards creating a learning culture by rolling out crucial projects like I-Quest with the help of my team
- Have streamlined certain training processes like process pertaining to roll out of Learning Interventions , New Hire Programs and Post learning Interventions with my team
- Have managed a team of facilitators to facilitate various programs and projects
- Have been actively involved in creating a learning culture by carrying out surveys , one to one interviews, discussions to identify organizational learning needs followed by Learning Needs Analysis , Content Development and rolling out learning interventions .

BAJAJ ALLIANZ GENERAL INSURANCE

Designation – Deputy Manager Learning and Development (9th October 2006 to 31st March 2008)

- Have conducted /facilitated Training programs as per the Training Calendar rolled out
- Have designed and conducted post learning intervention for training programs after consulting business leaders
- Ensured timely launch of elearning courses by coordinating with the vendor
- Coached team members to independently facilitate programs for sr executives
- Conducted Train the Trainer program once in six mths

TATA business support services LTD from 15th May 2004 to 25th Sept 2006)Pune

Designation – Executive Learning and Development

- **Facilitated a number of programs** for TATA SKY which was a client of TATA business support services
- Contributed towards development of content for learning modules
- Rolled out a Comprehensive Training program for Quality executives
- Developed content for Train the Trainer program
- Contributed towards creating a learning culture by rolling out interventions for the pilot team like the Buddy program

- Created mechanisms to ensure that training translated into performance after employees moved into operations from training

Oceans Connect from 29th November 2002 to 2nd May 2004

Designation – Executive Quality

- Created Quality standards in consultation with the leadership team for monitoring the performance of employees in operations
- Coached and gave detailed feedback of their performance
- Prepared and sent a report once a month with details of the performance monitored

QUALIFICATION

MBA from IIMM(2000 -2002)
BA from Womens College Shillong (1997 to 2000)
Higher Secondary School from St Marys (1996 – 1997)
Senior School Certificate from KV NEHU (1994 -1995)

ADDRESS & CONTACT NO

1203,Wellington,Hiranandani Estate

Thane(West),Mumbai