



RECRUITMENT & HR CONSULTING

Training Profile

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Corporate Profile

Team of Knowledgeable and Connected Experts

A team of young **enterprising ex - ITC professionals** spearheads SHARPIN HR SERVICES. Our core competency lies primarily in Recruitment, Training & Development and HR Advisory Services across all sectors.



SHARPIN RECRUITMENT SERVICES

Our team has extensive experience in the hospitality sector as well as an in-depth knowledge of their specialist recruitment portfolio. We are supported by the latest database, psychometric and Internet recruitment systems thereby delivering premium candidates to esteemed companies across a broad spectrum of industries and markets.



TRAINING AND HR ADVISORY SERVICES

- ✚ Soft Skill and Behavioral Training Programs for the Service Sector
- ✚ Team Building and Personality Development programs for the service sector
- ✚ Facilitating Coaching and Counseling Sessions
- ✚ HR Advisory services such as conducting HR Audits , Formulating Employee JD'S and Competency Mapping projects for the Service Sector

Empowering through Training

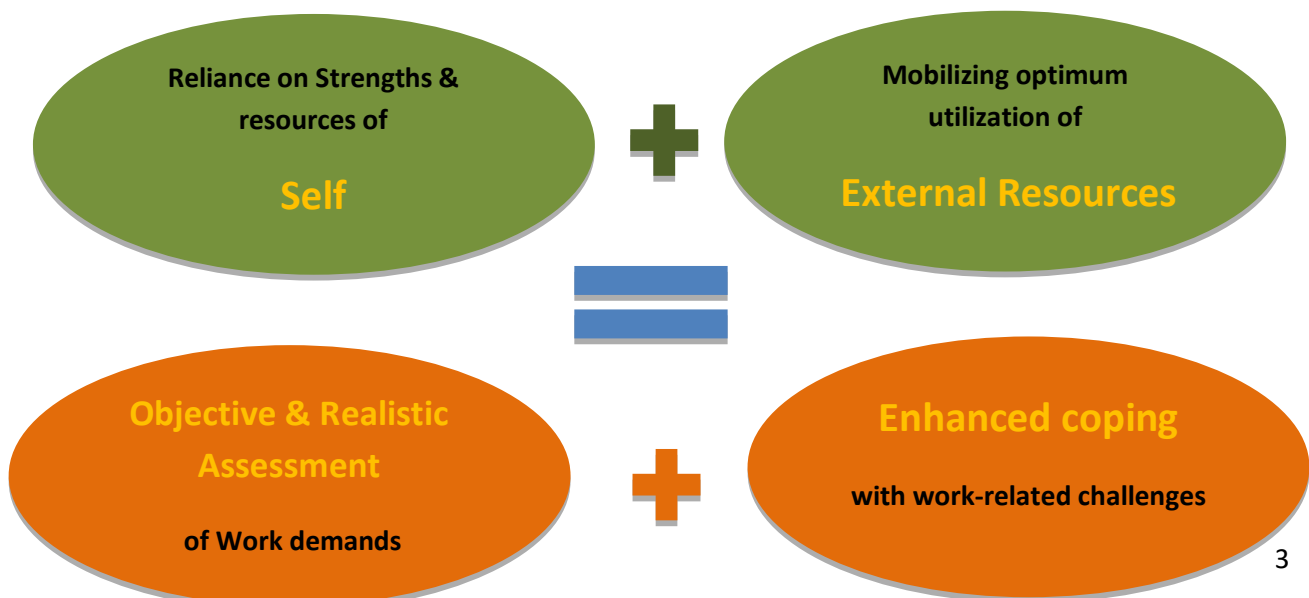
Vision of Sharpin Training Services

The Vision of Sharpin Training Services is to create **empowered professionals**. *Empowering* is a key target outcome of all Training modules designed by our experts. The primary ideology is to create individuals who are self-reliant, yet work collaboratively and effectively to meet the various challenges in the path towards professional success.

Conceptualizing the need for Training Services

Performance in the areas of occupation is a key driving factor in organizations around the world. Delivering on work demands is one constant expectation from employees all-over, irrespective of role of nature of industry.

The need for Training Services from the expert team of Sharpin, can therefore be summarized through these interconnected spheres of operation that the training modules target:



Central to our idea of conducting trainings is to:

- ✚ Enable professionals to bank upon their individual strengths in the face of work-related challenges.
- ✚ Encourage them to maximize the benefit from resources available beyond themselves- such as teams, information, communication channels etc.
- ✚ Through the above, objectively assess the work demands without over-estimating the likelihood of failure.

Unique Training Methodology

Sharpin HR Training Services Focus on delivering content through interactive, innovative and effective methods. Several of our client testimonials during feedback sessions have verified that the participatory nature of sessions as well as clear take-aways have been the main highlights of their experience!

Some of the Training Methods used are:



Simulation Exercises

In Basket Exercises



Role Plays

Case Studies

Live Demos

Outbound Activities



One-on-One Counseling

Group Discussions



Audio-Visual Aids

Business Games & Quiz

Trainings Conducted

Delivering on our commitments to empower professionals from all domains, across managerial levels has been a challenging task, yet a great two-way learning experience. Some of our most popular Training sessions are on the following themes:





Major Clients

The aim of the training team of Sharpin Training Services is to establish long-term bonds with clients by building a nurturing, collaborative and performance-driven relationship. We are proud to have worked with clients across industries and are rapidly expanding our client base. Some of our major clients are:

HOSPITALITY

- STARWOOD HOTELS AND RESORTS
- MARRIOTT HOTELS
- OBEROI HOTELS AND RESORTS
- ITC HOTELS

TRAVEL & TOURISM

- MAKE MY TRIP.COM
- STIC TOURS AND TRAVELS

IT/ITES

- HCL
- GENPACT
- IBM

ENERGY & UTILITIES

- INGERSOLL RAND

BFSI

- HSBC BANK

AUTOMOBILE

- COMPETENT MOTORS

MANUFACTURING/ENGINEERING

- SEMAC POTENTIAL

TELE-COMMUNICATIONS

- ERICSSON

What Differentiates Sharpin Training Services?



Structured Assessment of Training Needs



Customized Trainings as per Target Audience



Collaborative Relationships with Trainees to Empathetically address Peculiar Needs



Examples of Practical Application for Maximum Post-Training Recall



Constant upgradation of Training Content as per industry trends



Contact Details

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